Appliances, Equipment, and Consumer Electronics: Opportunities Ahead

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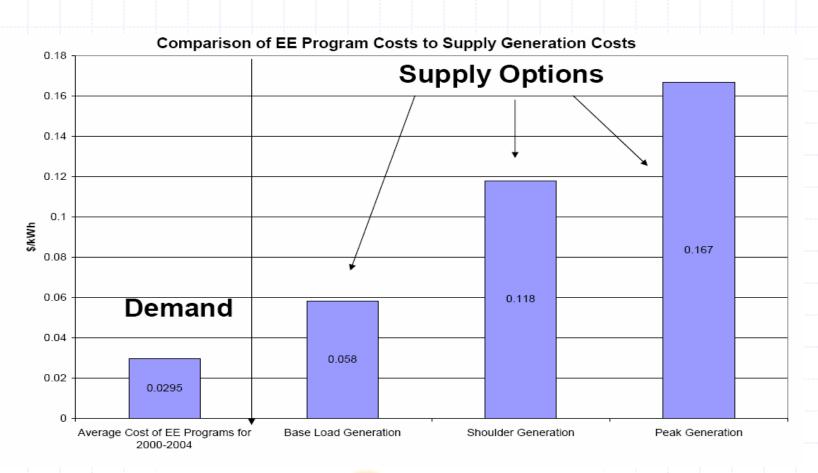


Energy Efficiency...Who Cares?

- ◆ Cheap first on the CA loading order
- Reliable & non-volatile (no fuel price risk)
- No associated extraction or T & D losses
- Increases effective grid capacity
- Self-perpetuating Appliance efficiency innovations often persistent in market
- Clean & climate friendly -- Low carbon / low emissions
- Growing marketing relevance
- Favors "distributed" R&D and innovation across markets
- ♦ \$ Billions of public funds to be spent on EE in CA in the next decade similar to the CSI funding



Really... First in the Loading Order!



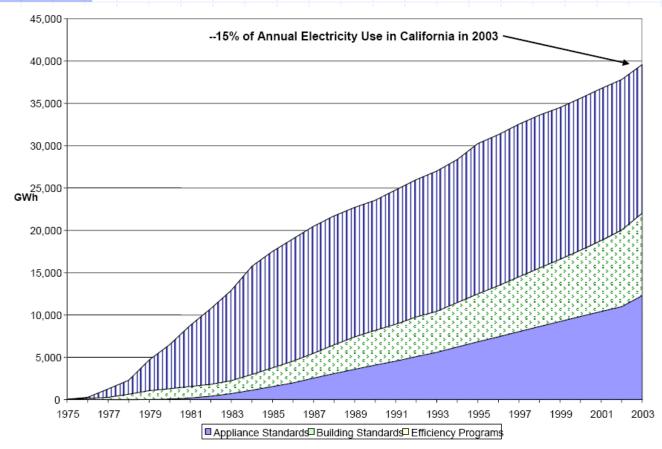


The Appliance Opportunity: A Lower Bound

- ◆ Federal appliance and Equipment standards enacted in 1987 through 2001 have already cut electricity use by over 3% and when fully implemented, 8% of projected electricity use in 2020 (4 quads primary) [ACEEE 2001]
- ==>75 MMT of carbon reductions ~ 50 million 1997 passenger cars [ACEEE 2001]
- ♦ Standards for 13 new appliances could save another 1.8 quads and 34 MMT of carbon by 2020 (many of these were adopted in EPAct 2005) [ACEEE 2001]
- Standards are just the lower bound, much more is available



A California Perspective



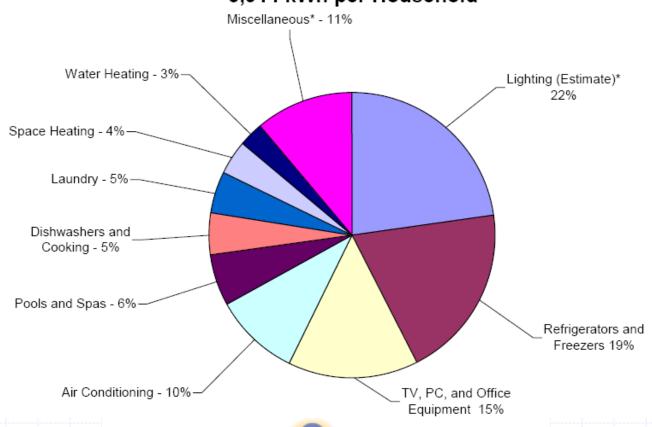
Source: Energy Commission DSM forecast model output



Residential Use (~1/3 of CA Electricity)

[RASS 2003]

Statewide Electricity Use per Household 5,914 kWh per Household

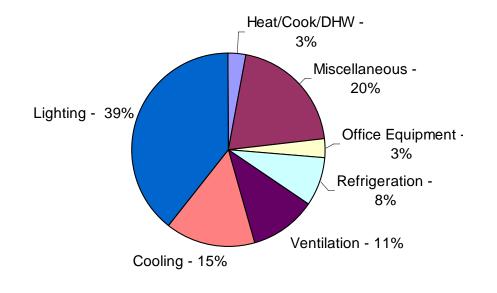


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Commercial Use (~1/3 of CA electricity)

[CEC 2001]

Commercial Energy End-Use Breakdown, 2000



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Remaining Savings Potential

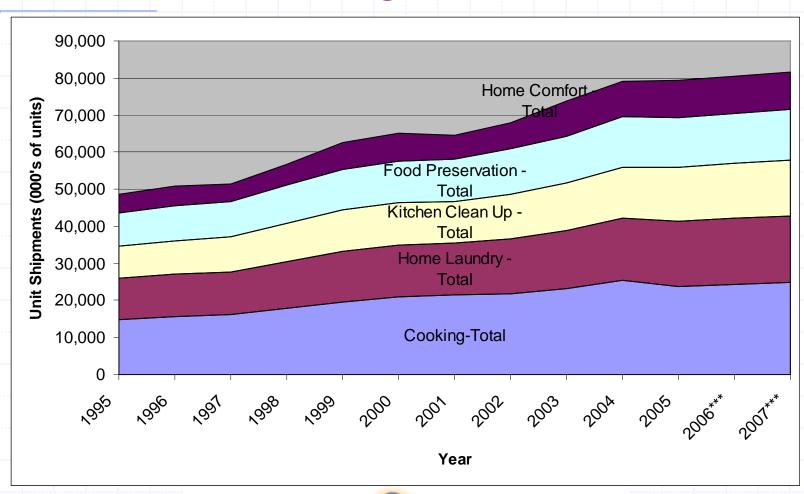
- CA IOU energy efficiency savings goals 2004-2013 = 23,000 cumulative GWh/year (~7%) ~10 MMT C02/yr
- Xenergy 2003 California's Secret Energy Surplus Study estimates that 40,000 GWh/yr (13% of baseline use) is economically achievable by 2011 (<\$0.085/kWh)</p>
- A large chunk of this is attributable to appliance, equipment, and electronics
 - Potential savings vary greatly by product, but generally, baselines seriously lag maximum existing technology
 - With respect to consumer electronics, average energy use/unit could be cut in half with current technologies.



But Wait, There's More...

Population growth and increasing wealth and home square footage has led to increasing stock and market saturation of appliances & equipment

AHAM's US Appliance Shipments: ~5% Annual Avg. Increase!



But Wait, There's Even More...

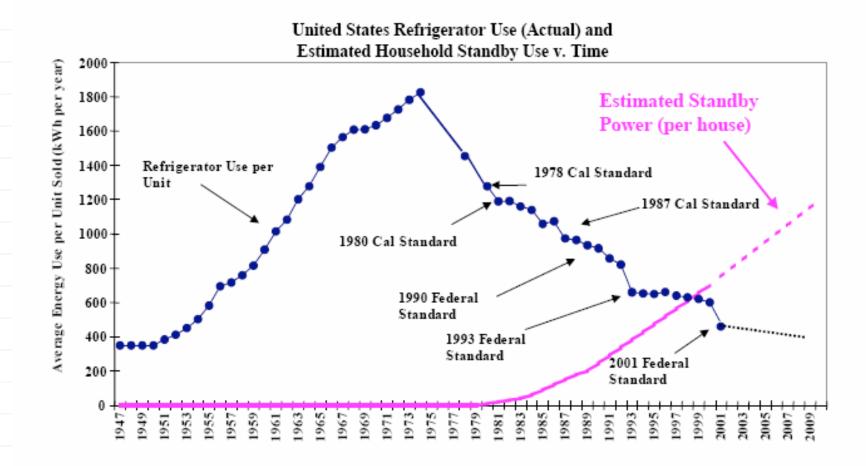
- In appliances, equipment and electronics energy intensity is generally decreasing within the context of specific functionality, but "per unit functionality" is growing faster
- Electronics is both rapidly increasing in market penetration and in it's per unit functionality (e.g., late 1980's 386 chip versus current desktop CPUs)

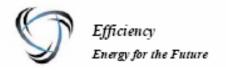




"I suppose I could live with two slices at a time." i

Electronics: Trouble Ahead... HH "Phantom Loads" Exceed RFs!





PG&E Consumer Electronics Energy Forecast 2005-2010 [PG&E 2006]



Climate Policy Strategies

- Policy should enhance support for:
 - Utility programs
 - Education/Labeling programs (Energy Star, etc.)
 - Appliance & building standards
 - Internalize externalities (increase avoided costs)
 - CO2 Cap and trade double the value of energy efficiency?



Business Opportunities

- The products discussed represent over \$200 Billion in annual shipments (AHAM, ARI, CEA)
- \$ Billions in public funds for rebates from CA IOUs over the decade
- Closely track/participate in standards and voluntary program development, globally
- Look across product categories to find markets for your solutions or solutions for your market
- Elevate efficiency in your design process where ever you can afford it
- Know your products' energy performance and market it where it may add value
- Don't overlook opportunities for early retirement, procurement specs, and "niche" markets



Thank You!

Questions?

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Extra Slides

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Appliances, Equipment and Consumer Electronics

- Category loosely defined to include:
 - Devices normally called appliance (e.g. "white goods")
 - HVAC and water heating equipment
 - Residential pool pumps, spas, etc.
 - Refrigeration and food service equipment
 - Plug-in consumer electronics
 - Lighting



IOU Savings Goals 2004-2013

Table E-1. Electricity and Natural Gas Program Savings Goals (All Investor-Owned Utilities)

	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Total Annual										
Electricity Savings										
(GWh/yr)	1,838	1,838	2,032	2,275	2,505	2,538	2,465	2,513	2,547	2,631
Total Cumulative										
Savings(GWh/yr)	1,838	3,677	5,709	7,984	10,489	13,027	15,492	18,005	20,552	23,183
Total Peak										
Savings (MW)	379	757	1,199	1,677	2,205	2,740	3,259	3,789	4,328	4,885
Total Annual										
Natural Gas										
Savings										
(MMTh/yr)	21	21	30	37	44	52	54	57	61	67
Total Cumulative										
Natural Gas										
Savings										
(MMTh/yr)	21	42	72	110	154	206	260	316	377	444

Source: CPUC Decision 04-09-060, September 23, 2004, Interim Opinion: Energy Savings goals for Program Year 2006 and Beyond.



Product Category	2005 PG&E Mass	Units per PG&E	Baseline Annual Energy Consumption (million kWh/yr)			
Technology / Device	Market Stock (000)	household	2005	2010	% Change	
Televisions						
CRT	8,820	2.0	1,115	1,237	11%	
LCD	520	0.1	56	348	517%	
Plasma	190	0.0	53	287	437%	
Projection	270	0.1	64	227	256%	
subto	9,800	2.2	1,290	2,100	63%	
Set-Top Boxes						
Digital cable box	2,100	0.5	334	616	84%	
Digital satellite receiver	1,890	0.4	235	481	104%	
Digital video recorders	930	0.2	246	736	199%	
IPTV	40	0.0	5	81	1653%	
subte	otal 4,960	1.1	820	1,910	133%	
Home Entertainment Systems						
DVDs	4,150	0.9	140	215	54%	
Home theaters	900	0.2	104	167	61%	
Component Stereo	1,600	0.4	212	243	14%	
Compact Stereo	1,250	0.3	94	149	57%	
Portable Stereo	1,600	0.4	30	38	28%	
subto	otal 9,500	2.2	580	810	40%	

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